

FIRO® Element B

Recognise the power of FIRO® Element B

AIMS

- Develop a greater understanding of a powerful model of human relationships
- Recognise the limitations of self-report questionnaires
- Learn to combine FIRO® Element B with other techniques for gaining personal insight
- Avoid simplistic “cook book” interpretations of FIRO® Element B
- Gain insight into the fuller model, including FIRO® Element F and FIRO® Element S

CONTENT

- Development of FIRO® out of the need for the US Navy to build compatible teams
- How behaviour is the window into deeply personal needs in interpersonal relationships
- Understanding how feelings and self-esteem are primary sources of energy and motivation

WHY TEAM FOCUS?

- We have more experience in running FIRO® workshops than any other UK trainer
- We have worked with the author who subsequently asked us to become distributors in 1996 following dissatisfaction with other UK outlets
- We use FIRO® in our other work especially executive coaching and team facilitation
- We train people in a wider range of tests and questionnaires than any other trainer and are recognised as one of the most knowledgeable trainers and practitioners in this area

WHO SHOULD ATTEND?

Typically course delegates are involved in coaching, counselling and team development. You need to be skilled at giving and receiving feedback and have experience of developing people through coaching or counselling or have other British Psychological Society Test User Personality qualifications. You must be willing to apply this model to yourself as well as to others and accept an experiential approach to learning.

QUALIFICATION

On successful completion of the course you will be registered with Team Focus to purchase the FIRO® Element B instrument.

FURTHER DETAILS

Duration

2 days, held at our offices in Maidenhead, SL6 8LR

Investment

£895 + VAT (includes materials & course refreshments). Price shown is subject to change at any time

For public course dates, please see our Training Calendar



**Develop
SELF-
AWARENESS**

and GROWTH